

Sales & Fails: 3 Ways to Succeed at Book Marketing and 36 Ways to Fail

Elle Marie

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Stop wasting time and money on book marketing, and start selling more books!

Have a great book but no one is buying it? Looking for ideas on how to promote your ebook on a shoestring? Learn how to stop wasting money and effort from the Queen of Book Marketing Fails.

Elle Marie has years of experience in unsuccessful book marketing. She's tried it all, and failed at most of it. But after much research and trial and error, she found a few simple tips that work. This book provides an embarrassing, humorous, and honest account of her epic fails in how she wasted her own time and money promoting her books, with ideas to help you avoid falling into the same traps.

Because sometimes learning what NOT to do is as important as what TO do!

For authors who want to learn how to promote your book and sell more books online, and authors who are looking for book marketing tips, successful book marketing and book launches, and easy ebook marketing plans.

Author Interview

Q. What was your motivation to write Sales & Fails?

A. After failing for years at marketing my books—and wasting tons of time and money—I said enough is enough! I needed to find a better way to market my books and get out of the red and into the black. I needed to figure out how to sell my book on Amazon and have successful book launches, stat.

Q: So did you succeed? Do you sell more books now?

A: Yes! I'm still holding on to the day job, but then again, it was never my goal to become a full-time author. I wanted to write a few books and not lose money on the venture. I now sell more kindle books and also books in stores without much effort!

Q: What qualifies you to write a book marketing book?

A: I've marketed my other books, *Chronicle of the Mound Builders* and *Living the Thin Life*, with varying levels of success. Or, more specifically, I totally failed the first few years, but more recently have started to make a profit. And, more importantly, I've learned where to spend my time and where NOT to spend my time so that I'm only doing things that work and that I enjoy. It's self-publishing 101: make more money than you spend, and enjoy what you do!

Q: Will your book marketing tips work for me?

A: I hope so! At the very least, I hope I can provide a few laughs and steer you away from techniques that don't work and help you figure out what will sell your books.

Q: Why should readers pick this book instead of the hundreds of other books promising to make me a best-selling author overnight?

A: I'd like to think my humorous approach about everything I did wrong will be an enjoyable read for authors wondering how to market your book. I hope my book marketing tips help you stop wasting time and start making money. I can't promise overnight success—no one can—but I can promise to share helpful tips (and funny fails) so you know where to spend your time and where NOT to spend your time. Book marketing for authors isn't easy, but it doesn't have to be hard either!

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Johnathan Fuller:

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