

The New Economic Diplomacy: Decision-Making and Negotiation in International Economic Relations (Global Finance)

Stephen Woolcock



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The New Economic Diplomacy explains how states conduct their external economic relations in the 21st century: how they make decisions domestically, how they negotiate internationally, and how these processes interact. It documents the transformation of economic diplomacy in the 1990s and 2000s in response to the end of the Cold War, the advance of globalization and the growing influence of non-state actors such as private business and civil society. Fully revised, this third edition brings economic diplomacy up to date to reflect the rise of the emerging powers and the impact of the recent financial and economic crises. Based on the authors' work in the field of international political economy, it is suitable for students interested in the decision making processes in foreign economic policy including those studying international relations, government, politics and economics but will also appeal to politicians, bureaucrats, business people, NGO activists, journalists and the informed public.

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