

F&W Media David and Charles Books, From Passion to Profit

Clare Hughes

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Want to be an entrepreneur? Thanks to the internet, it's never been easier, and with the help of this step-bystep business start-up guide, you can get your own online enterprise up and running in 6-weeks or less! Featuring a combination of highly practical advice and warm encouragement, you will benefit from helpful worksheets, checklists and step-by-step instructions, all presented in a positive and engaging tone. You will learn the process of deciding what to sell, how to develop a brand, how to choose the right platform and getting your online shop live and ready to take orders from customers around the world in rapid time.

The directory of online marketplaces and online shop solutions will help you decide which are the best options for you to sell online, while the case studies and real life stories from successful online shop owners demonstrate that success is not only possible but highly achievable!

This guide will help not only handmade sellers but anyone with a home-based business such as vintage finds, designer prints, customized t-shirts, wedding stationery, upcycled jewelry, patterns, ebooks and more!



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